

JM FINANCIAL LIMITED
CONSOLIDATED FINANCIAL RESULTS

STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2018

Rupees in Lakh

Sr.		Quarter Ended			Year Ended	
No.	Particulars	31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017
		Audited	Unaudited	Audited	Audited	Audited
1	Income					
	(a) Revenue from Operations	85,828.33	76,045.94	67,481.96	295,899.06	215,923.73
	(b) Other Operating Income	7,434.70	7,726.67	5,014.11	27,589.49	20,002.45
	Total Income	93,263.03	83,772.61	72,496.07	323,488.55	235,926.18
2	Expenses					
	(a) Employee benefits expense	8,923.78	9,876.20	7,985.84	38,664.89	30,581.55
	(b) Finance Costs	30,687.90	29,417.83	21,381.34	114,459.27	78,196.12
	(c) Depreciation and amortisation expense	676.53	658.81	627.26	2,616.79	2,331.54
	(d) Other Expenses	12,804.43	8,739.75	9,876.99	36,894.69	27,644.04
	Total expenses	53,092.64	48,692.59	39,871.43	192,635.64	138,753.25
3	Profit before tax (1-2)	40,170.39	35,080.02	32,624.64	130,852.91	97,172.93
4	Tax expenses					
	(a) Current tax	13,981.10	11,571.78	12,169.45	44,452.79	34,375.19
	(b) Deferred tax	135.73	(221.28)	(578.09)	(563.74)	(850.29)
	(c) Tax adjustment of earlier years (net)	(52.61)	-	7.65	(52.57)	(41.11)
	Total tax expenses	14,064.22	11,350.50	11,599.01	43,836.48	33,483.79
5	Net Profit after tax (3-4)	26,106.17	23,729.52	21,025.63	87,016.43	63,689.14
6	Add :- Share in Profit of Associates	22.68	32.84	21.17	112.47	1,197.53
7	Less :- Share of Minority interest	7,249.05	6,952.60	5,962.10	24,036.65	17,866.99
8	Net consolidated profit (5+6-7)	18,879.80	16,809.76	15,084.70	63,092.25	47,019.68
9	Paid up equity share capital (Face value Re.1/- per share)	8,378.80	7,975.88	7,945.25	8,378.80	7,945.25
10	Reserves excluding revaluation reserves				426,479.63	314,758.75
11	Earning Per Share (EPS)					
	Basic EPS (in Rs.) (Not annualised for the quarters)	2.35	2.11	1.90	7.86	5.93
	Diluted EPS (in Rs.) (Not annualised for the quarters)	2.34	2.10	1.89	7.81	5.89

SEGMENTWISE DETAILS ON CONSOLIDATED BASIS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2018

Rupees in Lakh

Particulars	Quarter Ended			Year Ended	
	31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017
	Audited	Unaudited	Audited	Audited	Audited
Segment Revenue					
A Investment banking and securities business	24,176.15	21,254.23	22,280.36	82,841.35	63,875.06
B Fund based activities	64,809.38	57,630.63	47,821.47	225,718.38	162,502.61
C Alternative asset management	602.97	966.57	96.13	2,570.10	439.57
D Asset management	2,729.63	3,837.48	2,585.58	11,231.02	8,928.89
E Others	6,994.97	3,080.39	7,437.78	25,397.51	21,301.15
Total Segment Revenue	99,313.10	86,769.30	80,221.32	347,758.36	257,047.28
Less: Inter - segmental revenue	(6,050.07)	(2,996.69)	(7,725.25)	(24,269.81)	(21,121.10)
Total Revenue	93,263.03	83,772.61	72,496.07	323,488.55	235,926.18
Segment Results (Profit before tax)					
A Investment banking and securities business	6,951.52	4,835.52	6,913.25	20,435.80	14,368.83
B Fund based activities	30,106.72	26,044.96	23,951.91	99,721.13	77,875.37
C Alternative asset management	(10.18)	883.15	(189.01)	773.14	(856.31)
D Asset management	1,871.56	3,066.71	1,866.76	7,942.77	5,742.53
E Others	1,250.77	249.68	81.73	1,980.07	42.51
Total Results	40,170.39	35,080.02	32,624.64	130,852.91	97,172.93
Segment Assets					
A Investment banking and securities business	319,857.48	262,696.69	240,990.65	319,857.48	240,990.65
B Fund based activities	1,709,538.28	1,617,700.03	1,313,666.13	1,709,538.28	1,313,666.13
C Alternative asset management	10,188.35	9,728.94	8,971.69	10,188.35	8,971.69
D Asset management	20,752.54	23,352.19	24,112.22	20,752.54	24,112.22
E Unallocated	88,357.53	113,820.61	57,531.50	88,357.53	57,531.50
Total Segment Assets	2,148,694.18	2,027,298.46	1,645,272.19	2,148,694.18	1,645,272.19
Segment Liabilities					
A Investment banking and securities business	246,963.90	194,657.38	177,107.36	246,963.90	177,107.36
B Fund based activities	1,289,209.31	1,254,247.69	989,589.53	1,289,209.31	989,589.53
C Alternative asset management	1,042.67	691.40	904.28	1,042.67	904.28
D Asset management	1,451.24	1,396.95	1,260.59	1,451.24	1,260.59
E Unallocated	38,073.34	94,973.86	42,787.96	38,073.34	42,787.96
Total Segment Liabilities	1,576,740.46	1,545,967.28	1,211,649.72	1,576,740.46	1,211,649.72
Segment Capital Employed					
A Investment banking and securities business	72,893.58	68,039.31	63,883.29	72,893.58	63,883.29
B Fund based activities	420,328.97	363,452.34	324,076.60	420,328.97	324,076.60
C Alternative asset management	9,145.68	9,037.54	8,067.41	9,145.68	8,067.41
D Asset management	19,301.30	21,955.24	22,851.63	19,301.30	22,851.63
E Unallocated	50,284.19	18,846.75	14,743.54	50,284.19	14,743.54
Total Capital Employed	571,953.72	481,331.18	433,622.47	571,953.72	433,622.47

STAND-ALONE FINANCIAL RESULTS

STATEMENT OF STAND-ALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2018

Rupees in Lakh

Sr. No.	Particulars	Quarter Ended			Year Ended	
		31.03.2018 Audited	31.12.2017 Unaudited	31.03.2017 Audited	31.03.2018 Audited	31.03.2017 Audited
1	Income					
	(a) Revenue from Operations	7,973.14	1,140.38	890.79	11,403.18	4,727.56
	(b) Other Income	3,517.13	11.68	4,926.28	13,015.22	11,567.90
	Total Income	11,490.27	1,152.06	5,817.07	24,418.40	16,295.46
2	Expenses					
	(a) Sub brokerage and other direct expenses	383.64	-	-	383.64	-
	(b) Employee benefits expense	2,770.19	170.97	104.39	3,292.79	825.22
	(c) Finance Costs	529.57	1,006.29	702.84	3,454.28	3,960.40
	(d) Depreciation and amortisation expense	46.28	18.00	16.51	101.89	66.65
	(e) Other Expenses	1,454.40	245.60	177.07	2,234.51	750.03
	Total expenses	5,184.08	1,440.86	1,000.81	9,467.11	5,602.30
3	Profit/(Loss) before tax (1-2)	6,306.19	(288.80)	4,816.26	14,951.29	10,693.16
4	Tax expenses					
	(a) Current tax	1,060.00	-	-	1,060.00	-
	(b) Deferred tax	424.88	(15.18)	49.71	348.06	13.81
	(c) Tax adjustment of earlier years (net)	(73.17)	-	-	(73.17)	6.80
	Total tax expenses	1,411.71	(15.18)	49.71	1,334.89	20.61
5	Net Profit/(Loss) after tax (3-4)	4,894.48	(273.62)	4,766.55	13,616.40	10,672.55
6	Paid up equity share capital (Face value Re.1/- per share)	8,378.80	7,975.88	7,945.25	8,378.80	7,945.25
7	Reserves excluding revaluation reserves				229,423.92	164,606.79
8	Earning Per Share (EPS)					
	Basic EPS (in Re.) (Not annualised for the quarters)	0.61	(0.03)	0.60	1.70	1.35
	Diluted EPS (in Re.) (Not annualised for the quarters)	0.61	(0.03)	0.60	1.69	1.34

STATEMENT OF ASSETS AND LIABILITIES

Rupees in Lakh

Particulars	Consolidated		Stand-alone	
	As at	As at	As at	As at
	31.03.2018	31.03.2017	31.03.2018	31.03.2017
	Audited	Audited	Audited	Audited
<u>EQUITY AND LIABILITIES</u>				
Shareholders' funds				
(a) Share Capital	8,378.80	7,945.25	8,378.80	7,945.25
(b) Reserves and Surplus	417,659.58	307,829.83	229,423.92	164,606.79
(c) Capital Reserve on Consolidation	16,156.55	16,155.86	-	-
(d) Minority Interest	137,095.29	110,918.47	-	-
	579,290.22	442,849.41	237,802.72	172,552.04
Share application money pending allotment	0.34	0.08	0.34	0.08
Non-current liabilities				
(a) Long-term borrowings	732,406.56	406,438.90	53.77	-
(b) Deferred tax liabilities (net)	6,016.69	6,832.07	10,891.43	10,992.97
(c) Other long-term liabilities	11,600.15	4,174.23	100.00	100.00
(d) Long-term provisions	8,602.21	6,657.22	828.11	27.87
	758,625.61	424,102.42	11,873.31	11,120.84
Current liabilities				
(a) Short-term borrowings	496,846.39	537,816.99	-	20,656.30
(b) Trade payables	35,670.75	82,335.59	893.63	92.69
(c) Other current liabilities				
Current maturities of long term borrowings	238,187.01	135,905.03	-	-
Others	46,177.03	30,546.92	4,379.72	856.15
	284,364.04	166,451.95	4,379.72	856.15
(d) Short-term provisions	1,233.33	942.69	236.47	61.09
	818,114.51	787,547.22	5,509.82	21,666.23
Total	2,156,030.68	1,654,499.13	255,186.19	205,339.19
<u>ASSETS</u>				
Non-current assets				
(a) Property, Plant and Equipment	36,425.87	37,258.04	501.00	215.37
(b) Intangible assets	1,037.49	885.99	55.65	9.66
(c) Capital work in progress	290.50	202.92	-	-
(d) Goodwill on consolidation	7,336.50	9,226.94	-	-
(e) Non-current investments	32,150.40	19,791.02	184,759.13	176,914.80
(f) Long-term loans and advances	883,026.72	674,335.12	17,985.05	14,901.32
(g) Other non-current assets	-	-	471.83	201.06
	960,267.48	741,700.03	203,772.66	192,242.21
Current assets				
(a) Current investments	272,884.71	195,807.28	43,543.91	-
(b) Debt securities held as stock in trade	-	985.68	-	-
(c) Assets held for arbitrage activities	19,774.94	12,046.60	-	-
(d) Trade receivables	77,494.40	117,891.32	2,402.55	-
(e) Cash and bank balances	149,652.71	86,906.04	4,273.60	1,172.90
(f) Short-term loans and advances	674,326.77	498,717.71	419.53	10,474.14
(g) Other current assets	1,629.67	444.47	773.94	1,449.94
	1,195,763.20	912,799.10	51,413.53	13,096.98
Total	2,156,030.68	1,654,499.13	255,186.19	205,339.19

Notes:

- 1) The above financial results have been reviewed by the Audit Committee and on its recommendation have been approved by the Board of Directors at its meeting held on May 2, 2018 pursuant to Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements), Regulations 2015.
- 2) The audited Consolidated Financial Results (CFR) are prepared in accordance with the principles and procedures for the preparation and presentation of CFR as set out in the Accounting Standard (AS) 21 on “Consolidated Financial Statements” and AS 23 on “Accounting for Investments in Associates in Consolidated Financial Statements”.
- 3) During the quarter ended March 31, 2018, the Company issued and allotted 4,01,22,706 equity shares of the face value of Re. 1/- to the eligible qualified institutional buyers at the issue price of Rs. 162/- per equity share, aggregating Rs. 650 Crore through Qualified Institutional Placement (QIP).
- 4) During the quarter ended March 31, 2018, the Allotment Committee of the Board has allotted 1,69,802 equity shares of the face value of Re. 1/- each to the eligible employees upon exercise of stock options by them under Equity Stock Option Scheme (ESOP). Consequent upon the allotment under QIP and ESOP, the total paid up equity share capital of the Company has increased to Rs. 83,78,80,258/- from Rs. 79,75,87,750/-.
- 5) The Board of Directors of the Company has recommended the final dividend of Rs. 1.10 per share of the face value of Re.1 each. The final dividend, if declared, at the Thirty Third Annual General Meeting, will result in cash outflow of Rs. 92.26 crore. The Company had paid the interim dividend of Re. 0.70 per share in February 2018. With the final dividend as above, the total dividend for the financial year 2017-18 would be Rs. 1.80 per share aggregating Rs. 148.09 crore.
- 6) The Mumbai Bench of the Honorable National Company Law Tribunal vide its Order dated December 14, 2017, sanctioned the Scheme of Amalgamation between JM Financial Institutional Securities Limited and JM Financial Investment Managers Limited and JM Financial Limited. The aforesaid scheme has been filed with the Registrar of Companies, Mumbai, Maharashtra and the same has become effective from January 18, 2018. The accounting treatment for the amalgamation has been given with effect from the appointed date of January 1, 2018 under the Pooling of Interest method as per Accounting Standard 14 “Accounting for Amalgamation”. Consequent to the Scheme becoming effective, the Company has ceased to be a Core Investment Company and has become a SEBI registered Category I merchant banker and the investment manager for private equity funds. Accordingly, the standalone results for the quarter and year ended March 31, 2018 are not comparable with previous period/year’s results.
- 7) During the quarter ended March 31, 2018, JM Financial Asset Reconstruction Company Limited (the ARC), a subsidiary of the Company issued further equity shares aggregating Rs. 279.16 Crore on rights basis in accordance with the provisions of Section 62 of the Companies Act, 2013. The Company’s aggregate shareholding in the ARC has gone up to 57.07% from 50.01% consequent upon the acquisition of equity shares through receipt of an allotment of shares in the rights issue and by way of secondary transfer.
- 8) On a consolidated basis, the Company has identified four reportable segments, namely, (i) Investment banking and securities business, (ii) Fund based activities, (iii) Alternative asset management and (iv) Asset management.
- 9) In the standalone financial results, the dividend income if any, from the investments made by the Company in its group companies arise in different quarters, hence may not be comparable.
- 10) The figures of the fourth quarter ended March 31, 2018 and March 31, 2017 mentioned in the above financial results are the balancing figures between the audited figures for the whole financial year and the year to date unaudited figures published up to the third quarter of the said financial years.
- 11) Consolidated as well as Standalone financial results for the fourth quarter and year ended March 31, 2018 will be uploaded on the Company’s website viz., www.jmfl.com and the websites of BSE Limited and National Stock Exchange of India Limited viz., www.bseindia.com and www.nseindia.com respectively. Refer note 6 as well.

Key stand-alone financial information is given below:

Rupees in Lakh

Particulars	Quarter Ended			Year Ended	
	31.03.2018 Audited	31.12.2017 Unaudited	31.03.2017 Audited	31.03.2018 Audited	31.03.2017 Audited
Total Income	11,490.27	1,152.06	5,817.07	24,418.40	16,295.46
Profit/(Loss) before tax	6,306.19	(288.80)	4,816.26	14,951.29	10,693.16
Profit/(Loss) after tax	4,894.48	(273.62)	4,766.55	13,616.40	10,672.55

- 12) Previous period/year's figures have been regrouped and rearranged wherever necessary to conform to current period/year's classification.

For and on behalf of the Board of Directors

Place: Mumbai
Date: May 2, 2018

Vishal Kampani
Managing Director
(DIN: 00009079)