

INSIGHTER



JULY 2026

THOUGHT LEADERSHIP



ET Family Business Awards: How India Inc's next generation is balancing legacy with innovation

ET TEAM | Last Updated 3rd Dec, 2026, 12:07:00 AM IST

Synopsis

Indian family businesses are entering a new growth phase. Next generations balance legacy with innovation and measured risk. Family offices now deploy capital for startups and frontier technologies. Legacy groups focus on calibrated risk-taking and manufacturing capabilities. Succession planning and adapting to new markets are key challenges.



FAMILY BUSINESS AWARDS

ET celebrates the melding of generational wisdom with disruption, and old school with new-age, along with the never-say-die spirit that makes family-owned businesses some of the strongest and biggest success stories of today

KIN IN THE GAME



A UNIQUE COHORT Winners of the ET Family Business Awards 2026 at the ceremony in Mumbai

360 ONE

THE ECONOMIC TIMES

FAMILY BUSINESS AWARDS

Team ET

For years, the alchemy of family businesses, evoking images of overbearing patriarchs and subservient professionals, has baffled governance gurus and tested the tenets of business-school teaching. Garden variety commentaries have harped on how whims and mob trump rationale and ethics in such organisations. But these critics have not stayed investors betting on the stocks, the institutions bankrolling them, and the markets using cold reason to reward many with valuations that defied sceptics. Why? The elements of that secret sauce, helping some grow while others shrivel, was revealed at the ET Family Business Awards on Wednesday evening.

"If I was a betting man, I would say family businesses which are strong today will not only survive but flourish decades later," said former Sebi chairman M Damodaran at the event. "From the outside, the patriarch may appear like a person for whom it's always 'the highway or my way' but these persons bring a lot to the table. Those groups are better in planning succession, address conflicts without outsiders getting to know. The very thinking that patriarchy should step aside and bring in professionals is baseless."

Having led the capital market regulator during some of its most turbulent phases, he's closely observed the changing fortunes of India Inc.

Interplay with PE Firms >> 15

Mr. Vishal Kampani

Vice Chairman and Managing Director,
JM Financial Ltd.

Mr. Kampani participated in a panel discussion at the **ET Family Business Award**, celebrating family enterprises that seamlessly blend generational wisdom with innovation, traditional values with modern thinking, and an enduring entrepreneurial spirit quality that have made them some of today's most resilient and successful businesses.

JM FINANCIAL IN THE NEWS



BW BUSINESSWORLD**PSU's OFS Is A Liquidity Event, Not a Warning Signal: JM Financial's Balasubramaniam**

Krishna Chourasia | Jul 10, 2025

Stock Market # PSU Stocks # OFS # Sebi # DIPAM

Strong subscription to the OFSs reflects the discount's attractiveness relative to the prevailing price, not conviction on the business at that price, he says

Mr. Venkatesh Balasubramaniam

Managing Director & Head of Research,
JM Financial Institutional Securities Ltd.

In an interview with **Business World**, he explained why investors should avoid treating PSU stocks as a single theme and instead focus on business fundamentals. He discussed how SEBI's public shareholding norms, the government's disinvestment agenda and institutional demand are reshaping the sector, identified PSU segments that continue to offer compelling value, highlighted areas where valuations have become stretched, and outlined how retail investors should approach PSU exposure in a diversified long-term portfolio.



Mr. Satish Ramanathan

CIO-Equity,
JM Financial Asset Management Ltd.

In an interview with **Business Today TV** and **ET Now**, he shared his outlook on India's growth story and the evolving investment landscape. He discussed the balance between value and growth investing, why growth stocks continue to command a premium, and how value investing offers stability through attractive valuations and strong cash flows. He also highlighted that IT stocks may have bottomed out and identified opportunities across AI, IT, auto, capital expenditure, defence, BFSI, and gold as potential drivers of the next phase of market growth.



Mr. Asit Bhandarkar

Senior Fund Manager - Equity,
JM Financial Asset Management Ltd.

In an interview with **LokSatta**, he shared that long-term patience, disciplined investing, and confidence in the Indian economy are the true keys to successful wealth creation. Drawing on over 25 years of market experience, he highlighted that India is currently in a golden phase of economic transformation, making it a compelling opportunity for long-term investors, supported by rising SIP investments and growing participation from investors across smaller towns.



Mr. Mayukh Datta

Chief Business Officer,
JM Financial Asset Management Ltd.

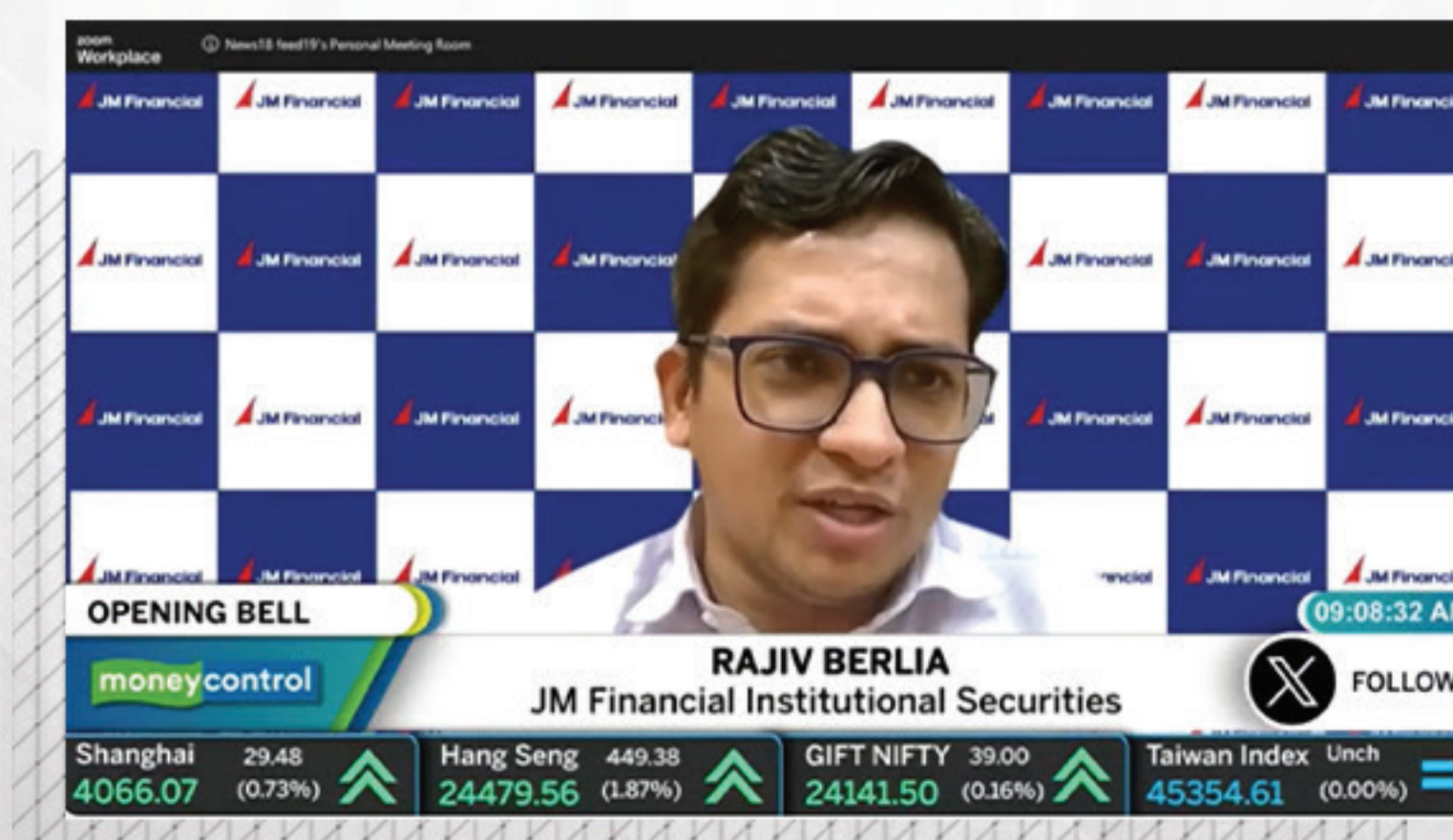
In an interview with **Future Kerala**, he spoke about rapid growth of India's mutual fund industry, driven by disciplined retail participation, sustained SIP inflows, and increasing investor maturity despite market volatility. He noted a growing preference for diversified investment options, supported by digital adoption, regulatory reforms, and rising financial awareness. While cautioning against elevated valuations and global uncertainties, he emphasized mutual funds as a key vehicle for long-term, goal-based wealth creation and a strong pillar of India's evolving financial ecosystem.



Mr. Priyankar Biswas

Industrials and Logistics Research Analyst,
JM Financial Institutional Securities Ltd.

In a panel discussion with **CNBC TV18**, he unpacked the scale of India's data centre buildout, highlighting the addition of 8–10 GW of capacity expected over the next five to six years and the projected ₹4 lakh crore investment required in renewable energy. He also explained why AI workloads consume nearly 10 times more power than traditional data centres. The discussion further explored the infrastructure bottlenecks, the capital goods players poised to benefit, the growing adoption of renewable energy by corporates, and the regulatory risks that could potentially slow the sector's momentum.



Mr. Rajiv Berlia

IT Services Research Analyst,
JM Financial Institutional Securities Ltd.

In an interview with **Moneycontrol TV**, he discussed the latest developments in the IT sector and the key factors shaping its near-term outlook. With the earnings season once again putting the sector in focus, investors are closely tracking demand trends, AI adoption, and what lies ahead.

Gold, Silver Face Volatility Amid US-Iran Tensions, Crude Oil Spike: Analysts

Analysts expect gold and silver prices to remain volatile as geopolitical tensions, crude oil prices and US economic data shape market sentiment.

Author: NDTV Profit News Edited by: Shrikant Shastri Madras Jul 12, 2026 18:07 IST

Read Time: 3 mins

Add as a preferred source on Google

Share



Gold rebounds Rs 2,440 to Rs 1.49 lakh/10g; silver climbs Rs 5,300 amid strong global cues

NEW DELHI: (Jul 27) Gold prices rebounded by Rs 2,440 to Rs 1.49 lakh per 10 grams while silver prices climbed Rs 5,300 to Rs 2.3 lakh per kg in the national capital on Monday following strong trends in global markets.

Gold of 99.9 per cent purity jumped Rs 2,440 to Rs 1,49,640 per 10 grams (inclusive of all taxes), according to the All India Sarafa Association. The metal traded at Rs 1,47,200 per 10 grams in the previous session.

Silver prices also rebounded by Rs 5,300 to Rs 2,30,000 per kg (inclusive of all taxes) from Friday's closing level of Rs 2,24,700 per kg.

MCX पर सोना ₹1.41 लाख के पार निकला **कमोडिटी 360**



सोने-चांदी में निवेश से होगा मोटा मुनाफा?

न्यूज़िटी को लिखें, ज्यादा जानकारी के लिए www.nbanc.com

₹2.80 ▼ 1.3.30 **Instagram** **₹2358.90 ▼ 42**

NIFTY 57462 **▼ 669**

CNBC आवाज़

Gold, silver brace for tough week

GOLD AND SILVER are expected to remain on the back foot in the next week as traders assess the impact of the escalating West Asia conflict, firm crude oil prices and key global macroeconomic data releases, analysts said.

Investors will also closely watch a busy calendar of key numbers, including US weekly

jobless claims and flash PMI, along with monetary policy decisions and key economic indicators from Europe and China, for fresh cues on global interest rates.

"Momentum in gold remains corrective as investors look ahead to the Fed's meeting towards month-end. However, focus will remain on develop-

ments between the US and Iran," said Pranav Mer, senior VP, EBG - Commodity & Currency Research, JM Financial Services.

On MCX, gold futures for August delivery declined ₹2,572 closing at ₹1.4 lakh per 10 grams. Silver for the September contract slumped ₹6,261 to ₹2.16 lakh per kilogram on the MCX.

PTI

Mr. Pranav Mer

Senior Vice President, EBG - Commodity & Currency Research,
JM Financial Services Ltd.

He regularly shared his insights, particularly on commodities such as gold, silver, and currencies, and his views are frequently featured in newspapers and financial news platforms.

KEY ANNOUNCEMENTS

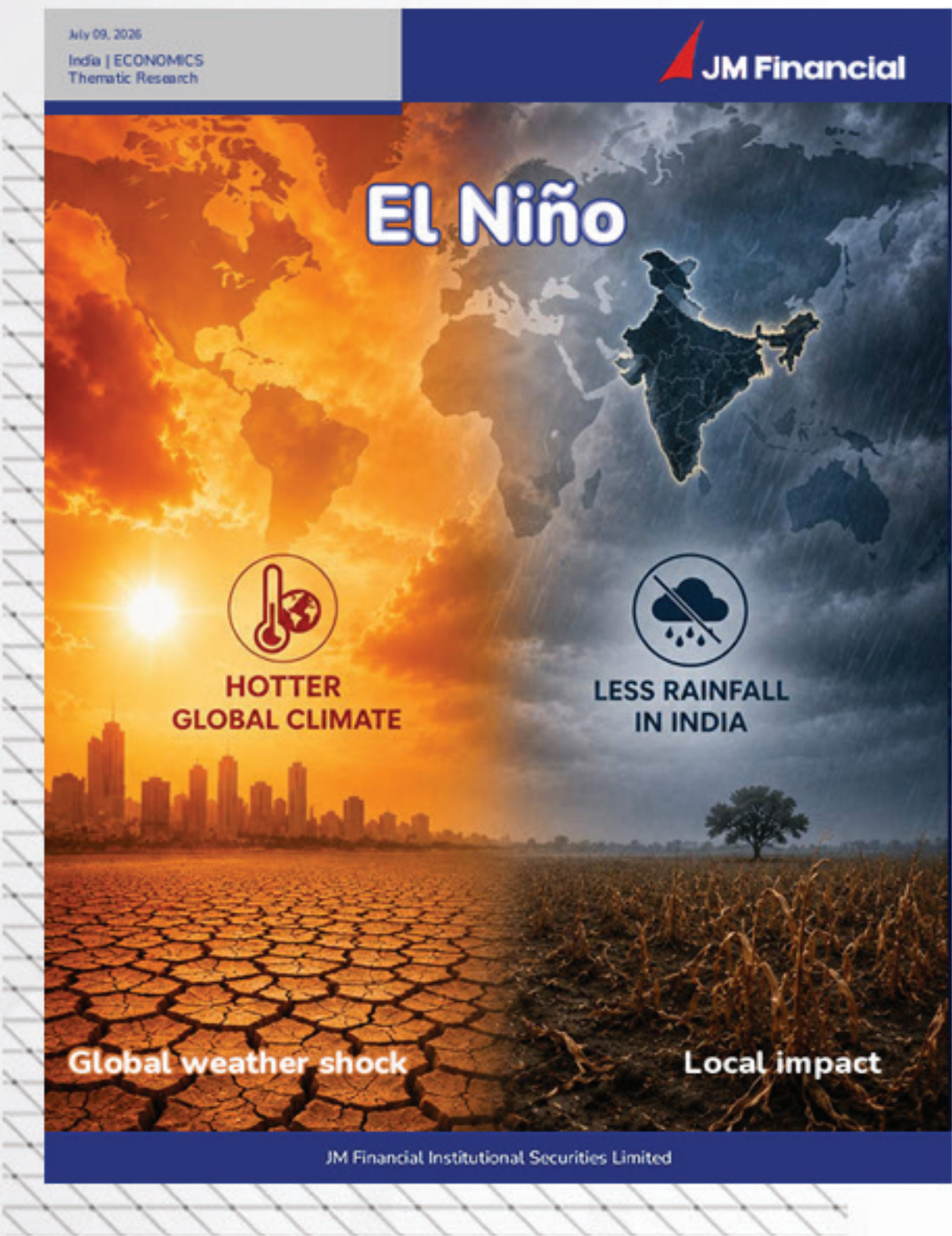


TBO NETWORK
MUMBAI

MARQUEE RESEARCH REPORTS



Key Research Reports of the month



Economics

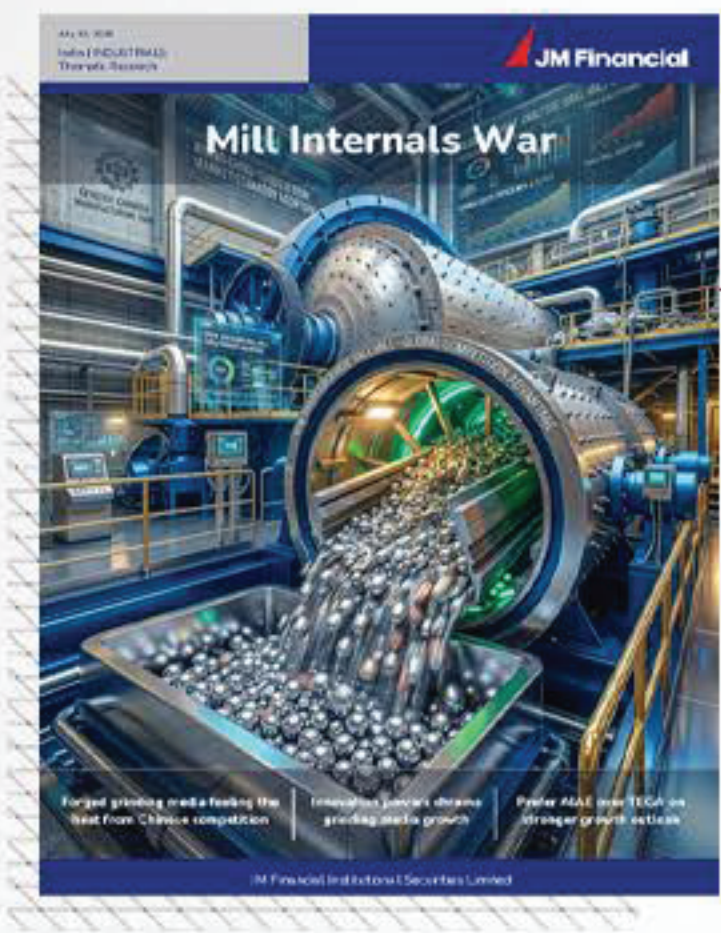
El Nino
Global weather shock; Local impact

Strategy

India direct taxes
Another year of structural progress



Key Research Reports of the month

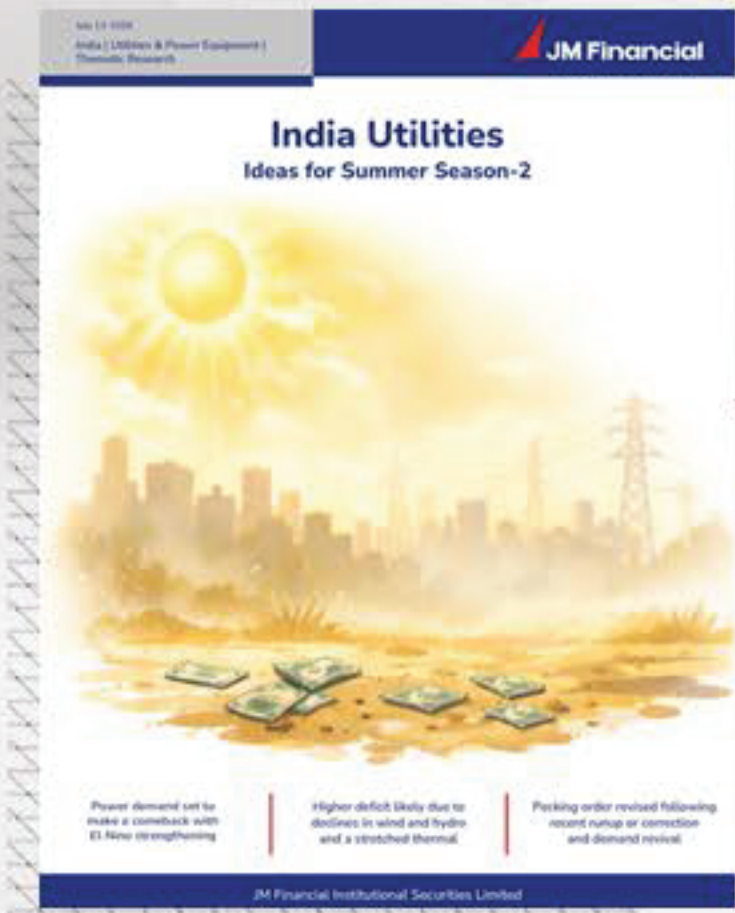
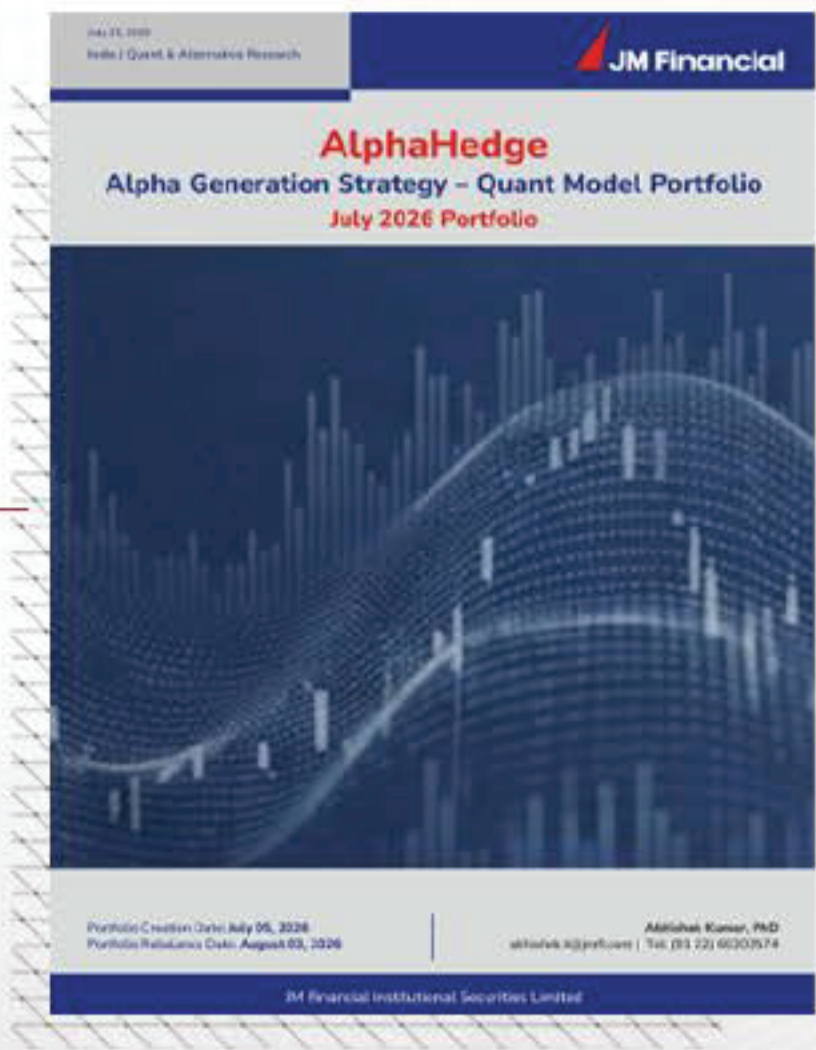


Industrials

Mill Internals War

Quant & Alternative Research

AlphaHedge
Alpha Generation Strategy –
Quant Model Portfolio



Utilities & Power Equipment

India Utilities
Ideas for Summer Season - 2

DEAL LEDGER



Deals of The Month








July 2026

JM Financial Limited acted as the Exclusive Financial Advisor to Gabriel India Limited

Key Highlights

- On July 21, 2026, the Board of Directors of Gabriel India Limited ("Gabriel") approved the acquisition of 28.99% stake in HL Mando Anand India ("Mando") for INR 2,231 Cr and ~30% stake in HL Klemove India ("Klemove") for ~INR 935 Cr, totaling to a consideration of ~INR 3,166 Cr.
- The consideration for the acquisition of stake in Mando is proposed to be discharged through combination of stock and cash while the acquisition of stake in Klemove is an all cash deal.
- HL Mando Anand India is a leading manufacturer of high-performance steering systems, brakes and suspensions for Indian and global automobile manufacturers.
- HL Klemove India is engaged in manufacturing of automotive electronics and autonomous driving (ADAS) systems.
- These proposed investments represent a defining milestone in Gabriel's inorganic journey, providing access to next-gen automotive technologies and products through reputed tech partners and expanding its wallet share across marquee domestic and global OEMs, making it an integrated and future ready automotive enterprise.
- The proposed transactions are subject to necessary regulatory, shareholder, stock exchange approval, as applicable.

Client
Testimonial

"JM Financial played a pivotal role in the successful execution of these acquisitions. Their strategic thinking, expertise in managing regulatory processes, proactive approach, and relentless focus on timelines ensured a smooth and efficient transaction. We value their partnership and are delighted to have worked with them again."

— Mahendra Goyal, Group CEO and MD

Gabriel India Limited

JM Financial Limited acted as the Exclusive Financial Advisor to Gabriel India Limited.

SBI Funds Management Ltd.

JM Financial successfully delivered ~ INR 11,675* Cr IPO of SBI Funds Management Ltd. as the BRLM.






JM Financial successfully delivers ~ INR 11,675* Cr IPO of SBI Funds Management as the BRLM

*Net Pre-IPO = 1,880 Cr

JM Financial Value Add

JM Financial led the Pre-IPO procurement with the largest share among 9 BRLMs driving the early market momentum for IPO investors.

JM Financial secured ~18% market share (Pre-IPO + Anchor) in a 9-Banks IPO Syndicate, demonstrating leadership in institutional capital raising.

JM Financial has served as Banker to all 7 listed AMC in India, a testament to unrivalled leadership as the go-to ECM powerhouse in the asset management space.

Key Highlights of the Deal

- The SBI Funds Management stands as the largest IPO of 2026 YTD, offering investors the opportunity to participate in India's largest AMC by both IPO market capitalization and QAAUM*.
- SBI Funds Management is India's #1 AMC by quarterly average mutual fund assets under management (QAAUM) with 15.3% market share and the country's largest passive investment platform, reflecting its market-leading franchise*.
- Reaffirming investor confidence in SBI FM's leadership and journey, the transaction witnessed strong demand across all categories, securing a massive ~140x subscription from QIBs, ~23x from NIIs, and ~4x from retail investors.
- SBI FM's ~7% listing premium reflects the confidence of growth-oriented investors backing SBI FM's forward trajectory.

*Source: RHP, as per Ctrial Report

Transaction Summary

Pre-IPO Size	IPO Size	IPO Price Band	IPO Market Capitalisation (upper end of price band)
~INR 1,880 Cr	~INR 9,795 Cr	INR 545 - 574	~INR 1,16,914 Cr

Key Anchor Investors

HDFC MF

ICICI Pru MF

Capital World

GIC

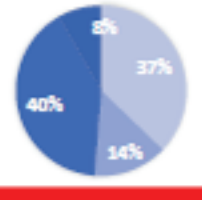
Nippon MF

Kotak MF

Nomura

FMR

Anchor Investors Split



JM Financial leads the Equity Capital Markets landscape in India and has successfully completed more than ~138 transactions since April 2023 by grossing over ~INR 2,90,000 Cr



JM Financial Delivers ~₹500 Cr QIP As Left Lead BRLM

For ideaForge Technology Ltd.

IdeaForge – A pioneer and one of the pre-eminent market leaders in the Indian Unmanned Aircraft Systems (UAS).

JM Financial Limited

JAM Financial Limited

© 1997-2000 by the American Psychological Association or one of its allied publishers. This article is intended solely for the personal use of the individual user and is not to be disseminated broadly.

**Turtlemint Fintech
Solutions Ltd.**

[illegible]

JM Financial delivers ₹ 883Cr IPO as BRLM for Turtlemint Fintech Solutions Ltd.

Turtlemint - India's Leading Tech-Enabled Insurance Distribution Platform

JN Financial Limited

Corporate identity Number: 14708691569533838M 988 High Police Number: 1540030306, Investment Sector
Regd. Office: 7th Floor, Deepa Appartments-Archana Nagar, Proddur Road, Aurangabad-431 025,
T: +91 21 6630 3020-4112345603202 www.aurobindo.com

Tel: +91 22 6600 3000 Fax: +91 22 6600 3023 www.pfaff.com

**JSW Infrastructure**

JM Financial, as Left Lead BRLM, delivered first ever QIP that combines Primary and OFS worth INR 7,503 Cr for JSW Infrastructure.

AT A FLASH





Guru to Guide: Rethinking Mentorship in the Modern Workplace - Instagram LIVE

JM Financial hosted a Instagram LIVE session, **Guru to Guide: Rethinking Mentorship in the Modern Workplace**, to celebrate the spirit of **Guru Purnima**. The conversation explored how mentorship today extends far beyond formal mentor-mentee relationships, encompassing everyday interactions, shared experiences, and a culture of continuous learning, collaboration, and growth.

The session featured **Ms. Madhu Kampani, Lead – Culture & Sustainability, JM Financial Group**, and **Ms. Manali Pilankar, Director & Head – Corporate Communications, JM Financial Ltd.** As part of our Thrive initiative, the discussion highlighted how meaningful guidance shapes careers and how organisations can foster workplaces where everyone has the opportunity to learn, contribute, and thrive.

July 2026

850+ engaged participants

10 Investor Awareness Programs

20 IFD Meets



Bhopal



Malad



Madurai



Pune

Glimpse of the Investor Awareness Programs (IAPs)



Indore



Rajkot



Fort - Mumbai

Glimpse of the Branch-Led Activities



Mumbai

Glimpse of the Investor Awareness Programs (IAPs)

Educating Investors & Empowering IFDs

Aligned with the vision of the Securities and Exchange Board of India and in line with the Association of Mutual Funds in India guidelines, May witnessed a continued expansion in our investor outreach and partner engagement initiatives.

During the month, we successfully conducted **10 Investor Awareness Programs (IAPs)** and **20 Branch-led activities**, engaging **850+ participants** across regions.

The sessions focused on enhancing financial literacy, mutual funds, wealth creation, disciplined investing, and long-term asset allocation strategies.

A key highlight was the successful conduct of the **Mumbai Partners Meet**, where **135+ valued IFD partners participated** enthusiastically.

We also conducted impactful awareness sessions for **Housing Society Residents, School Teachers, and Investors**, encouraging insightful discussions around financial planning and wealth creation.

Through these initiatives, we remain committed to advancing financial awareness and empowering investors and IFD partners.

MAKING A DIFFERENCE





Building an AI-ready future in rural Jamui

This year, JM Financial Foundation has embarked on an ambitious journey to conduct **AI Masterclasses** across Jamui, with a desire to place one of Bihar's most remote districts, Jamui, on the map of **Artificial Intelligence awareness, safe digital practices, and responsible technology use**.

Recognising that today's students will inherit an AI-driven world, the masterclasses introduce them to concepts such as Predictive AI, Generative AI, prompting, cyber safety, and ethical AI use through relatable examples, live discussions, quizzes, and interactive demonstrations.

The initiative encourages curiosity, critical thinking, and responsible digital behaviour, while guiding students to use AI as a learning tool rather than mere entertainment. So far, **251 students** have enthusiastically participated in three masterclasses. Students have shown a keen interest in exploring AI for education, asking thoughtful questions, and have grasped the importance of verifying AI-generated information before accepting everything as truth or fact.



www.jmfl.com

