

Business Standard

Page No: 1  
Page Name: Front Page  
Size: 291 sq. cm  
AVE: INR 47,215

Type: Newspaper  
Language: English  
Circulation: 6,265  
Frequency: Daily

Bangalore - May 02, 2023

News monitored for: JM Financial

**COMPANIES P3**

**TVS arm raises ₹520 cr from Hero, Bajaj, SBI**

TVS Supply Chain Solutions (TVS SCS) has raised ₹520 crore from Hero Enterprises, Bajaj Holdings and State Bank of India (SBI) during the last four months. The TVS family firm on Friday had sought Sebi's nod for raising a trimmed amount of ₹750 crore through an initial public offering.

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# IPO-bound TVS arm raises ₹520 cr from Hero, Bajaj, SBI

Seeks Sebi's nod for trimmed ₹750-cr public debut; 1st TVS family IPO in 30 yrs

SHINE JACOB  
Chennai, 1 May

**T**VS Supply Chain Solutions (TVS SCS) has raised ₹520 crore from Hero Enterprises, Bajaj Holdings and State Bank of India (SBI) during the last four months.

The TVS family firm had on Friday sought Securities and Exchange Board of India's (Sebi's) nod for raising a trimmed amount of ₹750 crore through an initial public offering (IPO).

TVS SCS had earlier submitted its IPO document with Sebi in February 2022 to raise around ₹2,000 crore. However, the process was delayed due to market conditions.

Out of the ₹520 crore raised since December, Hero Enterprises invested around ₹250 crore, SBI around ₹100 crore and Bajaj ₹50 crore. The investments take their stakes to around 4 per cent, 1.5 per cent and less than 1 per cent, respectively.

Another commitment of ₹100 crore has been received from a prominent family office in Mumbai. This amount may be invested by Q1 of this year, according to sources.

The company's existing shareholders, including parent group TVS Mobility, and investors Tata Capital Financial Services and Omega TC Holdings, are planning to sell around 20 million shares in the IPO. The size of the offer for sale (OFS) also reduced from 59.5 million equity shares by existing investors to



**A view of TVS Supply Chain Solutions' UK warehouse. It has grown in high double digits and is likely to close FY23 with ₹10,300-cr revenue, up from ₹7,855 cr last year**

20 million now.

This will be the first IPO by a TVS family company in three decades, after the TVS Electronics' offer in 1994.

"To fuel its expansion plans, TVS SCS has already raised a primary capital of ₹418 crore (cash) and a share swap through minority stake purchase of its subsidiary — White Data Systems — from Cholamandalam Finance," said a source.

TVS SCS is promoted by TVS Mobility Group, T S Rajam Rubbers, Dhinrama Mobility Solution and Ramachandhran Dinesh. According to sources, promoters like Dinesh are not participating in the IPO due to lower valuation.

While TVS Mobility holds 26 per cent

in the company, TS Rajaram Rajam Rubbers has 15 per cent, and Exor 10 per cent. Exor is controlled by Italy's Agnelli family. Exor-invested companies include global majors like Ferrari, Fiat, Chrysler, PartnerRe, the Economist Group and Juventus Football Club.

According to sources, TVS SCS has grown in high double digits and is likely to close FY23 with ₹10,300-crore revenue, up from ₹7,855 crore last year. Its net profit also grew by 20 per cent during the year.

JM Financial, Axis Capital, JP Morgan, BNP Paribas, Edelweiss Financial Services and Equirus are the book-running lead managers.